Petar Taneski

AI Enablement & Automation | Software Engineer | Teaching teams to own their AI tools

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SUMMARY

I help teams use AI and automation to take back time lost to repetitive admin, manual reporting, and operational friction, so they can focus on work that actually needs human judgement, creativity, and ownership. Software developer (2.5 years full-time, React/Next.js/Python/REST APIs) turned AI trainer and automation consultant, with 80+ live sessions teaching non-technical teams to build and own working AI systems. Combines hands-on engineering experience with prompt engineering, AI model output evaluation, and workflow automation (Make.com, n8n, Power Automate, Zapier). Previously co-founded an AI-powered fintech startup, leading go-to-market alongside product work. Comfortable with remote, cross-timezone, asynchronous collaboration across US, EU, and Balkan clients.

SKILLS

Software engineering: React, Next.js, JavaScript, Python, REST APIs, product development from scratch to launch

Prompt engineering: prompt writing, prompt iteration and testing

AI model output evaluation: quality review, and structured feedback delivery

AI training: facilitation, curriculum design, workshop delivery, public speaking

Workflow automation: Make.com, n8n, Power Automate, Zapier

Data pipelines and enrichment: Python scripting, API integration, ICP scoring, HubSpot, Notion

AI tools: Claude, GPT, Claude API, Lovable

UX design: UX audits, Nielsen heuristics, cognitive load review

Go-to-market: cold outreach, sales development, startup operations

Domain knowledge: fintech, equity research, workflow automation, education technology

Remote collaboration: cross-timezone teamwork, written communication, attention to detail, adaptability

EXPERIENCE

Associate Facilitator, Hone (August 2026 to Present)

- Deliver one-on-one technical training sessions teaching specific AI skills, such as using Claude for knowledge work, to corporate learners
- Scope each training session directly with the client with no prebuilt curriculum
- Selected for Hone's expert network across both Technical Training and Advisory tracks after completing a live teachback demonstrating instructional skill

Freelance UX Designer and Developer, snipKI (May 2026 to September 2026)

- Completed a full UX revamp and development pass on an AI education platform, following an earlier heuristic based UX audit of the same product

AI Vibe Coding Instructor, Women in Tech Macedonia (June 2026)

- Co-instructed a five day virtual bootcamp for approximately 15 participants covering Lovable, Make.com, Google Sheets, and the Claude API

AI Automation Instructor, TeamLift (December 2025 to Present)

- Delivered 80+ live automation implementation training sessions for enterprise clients across multiple industries
- Understood each client's workflow, identified where time was lost to repetitive tasks, and guided them to build automations that gave that time back
- Helped teams integrate AI and automation tools into their existing systems with clear human ownership, so they could operate and improve the solution themselves

AI Systems Consultant, Propelr (December 2025 to June 2026)

- Consulted on building an agentic AI system using current AI tools and frameworks

Co-Founder, Redefinance (June 2025 to August 2026)

- Co-built an AI powered equity research tool that generates sourced first draft reports from a single stock ticker, with every data point traceable to its source SEC filing
- Owned commercial, outreach, and go-to-market work; built and ran cold email and LinkedIn campaigns and a go-to-market database contacts across boutique US and EU equity research firms

- Worked in a continuous feedback loop with a technical co-founder to evaluate AI model output quality against equity research domain standards
- Paused active development in August 2026 after outreach did not yet surface founding clients; the proof of concept remains live

Software Developer, Amala Solutions (October 2023 to June 2026)

- Full-time software developer at a 5-person web agency with two internal products
- Led product direction and build for Amala Vista (React, Next.js, Tailwind) from scratch, including go-to-market experimentation
- Built a lead enrichment pipeline (Extruct API, Python, Claude Code CLI scraping, ICP scoring) processing 1,500+ companies across the Balkans and Turkey
- Ran a solo outbound campaign and pivoted targeting strategy, improving reply rates from under 2% to 10 to 40%

LEADERSHIP

- President, BEST Skopje, 2022 to 2023: led a student engineering organization
- PR Coordinator, BEST Skopje, 2021 to 2022

EDUCATION AND BACKGROUND

- Bachelor's degree in Computer Science and Computer Engineering (Applied Information Technologies), Faculty of Computer Science and Engineering (FINKI), Ss. Cyril and Methodius University, Skopje
- Background spanning software engineering, soft skills training, facilitation, and startup building